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www.vigatron.com

Job Title: Regional Sales Manager

Vigatron is seeking regional sales managers to cover various territories within the United States and Canada. Working primarily with Vigatron product representatives and security system dealers and you will help to locate and drive system sales channeling them through Vigatron's national distribution network. Establish relationships with key individuals working with national distributors involved with system dealers and work together to achieve system sales. Work with key branch managers to stock Vigatron products with high turn over potential and educate staff as to Vigatron products and services

Qualifications:

- At least 5 years' experience in video security sales with proven track record in system sales.
- Established contacts within the assigned sales territory
- Proven history of sales growth and establishment of dealers involved in system sales
- Ability to work independently. Monthly reporting required
- Network background and/or understanding of IP/PoE networking.
- Bachelor's degree from 4 year college preferred but not required

This is an excellent opportunity to grow and learn with an employee-oriented company with a stable 23-year history.

Vigatron, Inc is an established United States, manufacturer of transmission products and systems designed for security applications. Based in San Diego California with world-wide manufacturing and sales, Vigatron is the only the company to provide complete networking solutions specifically designed for the security industry. For more information on Vigatron, our products and services visit our website at www.vigatron.com.

For more information on this position contact:

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